

# **United States Department of Agriculture**Farm Service Agency

Gearing Up for the 21st Century



Washington, DC February 22, 2004



#### Vision Statement

A customer-driven agency with a diverse and multi-talented work force, dedicated to achieving an economically and environmentally sound future for American Agriculture.









### Farm Service Agency

- Accomplishments
- **■** Challenges
- **Strategic Planning Process**
- Next Steps

### FSA's Mission in Life

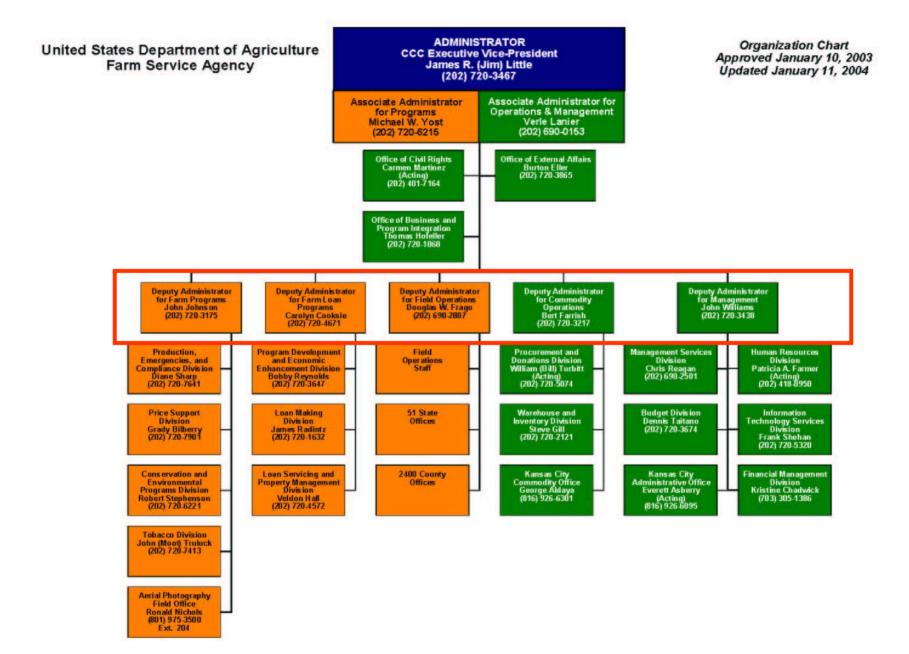
- **■** Farm ownership, operating, and emergency loans
- **Traditional Commodity Programs**
- Ad hoc Disaster and other Emergency Programs
- Domestic and international food assistance
- **■** Conservation and environmental programs

### **FSA** Organization

- 15,000-plus employees
- 2,000 local USDA Service Centers around the country, Puerto Rico, & Pacific Rim
- Program payments of \$18 billion
- Loans and guarantees totaling about \$4 billion annually
- \$17 billion loan portfolio

### **FSA Business Lines**

- **■** Credit Services
- **Traditional Commodity Programs**
- **■** Commodity Services
- Conservation



### Accomplishments

- FSA signed up nearly 2 million farmers for programs
- \$10 billion into direct and counter-cyclical payments
- \$1 billion into benefits for the livestock industry
- \$1.8 billion into Milk Income Loss Contracts
- \$1.2 billion into peanut quota buyout payments
- \$4 billion in loans and guarantees for small, disadvantaged and limited resource farmers

### Accomplishments

- Implemented a crop disaster program in record time
- \$2.4 billion in benefits into the hands of producers
- Administered the 26<sup>th</sup> CRP sign-up using new software that streamlined the process.
- 2 million new acres
- Next signup in early spring
- \$2 billion rental payments on existing CRP acres
- **Administered NFDM Drought Assistance**

# **Budget and Performance-Based Management System (BPMS) Initiative**

Linking
Performance and Budget
to

Measurements and Outcomes

# FSA Budget- and Performance - Based Management System (BPMS) Initiative

- BPMS is a management tool that facilitates the *transformation* of an organization:
  - Starts with a new 5-year Strategic Plan ([FY] 2004-2008)

- Tells FSA story to Congress, OMB, and to the American public

## BPMS is connecting laws, regulations, policies, and incentives such as:

- OMB's Program Assessment Rating Tool (PART) score
- Government Performance & Results Act (GPRA)
- Joint Financial Management Improvement Program (JFMIP) Requirements
- Executive Orders on Customer Service
- Chief Financial Officer's Act
- eGovernment & Government Paperwork Elimination Act
- President's Management Agenda

### **FY 05 Budget Realities**

- **President's Requests** 
  - -Entitlement (70%) 5%
  - -Defense Discretionary (12%) 4%
  - -Non-Defense Discretionary (18%) .7%

■ 65 programs terminated; 63 reduced

FY 2009 budget "tripwire" (SS goes to red)

### FY 2005 Budget

OMB PART RATINGS

Effective

Moderately Effective

Adequate

Results not demonstrated

Ineffective

# FY 2005 Budget OMB PART RATINGS

"Ineffective" programs - average cut	37.68%
"Results not demonstrated" programs - average cut	3.69%
"Moderately effective" programs - average increase.	8.27%
"Effective" programs - average increase	7.18%

# FY 2005 Budget OMB PART RATINGS

	<b>USDA</b>	<b>FSA</b>
Effective	1	0
Moderately effective	4	2
Adequate	7	2
Results not demonstrated	19	0
Ineffective	0	0

### **BPMS Outcomes**

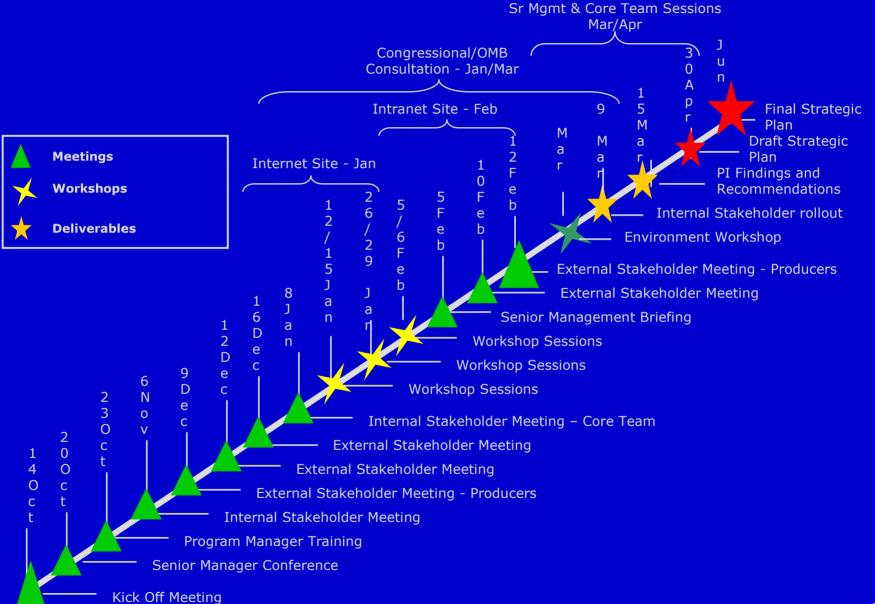
#### ■ Short Term:

- New draft of 5-year Strategic Plan serves as the cornerstone for all Agency performance
- Yearly goals and measurements
- Eliminates stovepipes.

### ■ Long Term:

-FSA is a continuously improving performance-based, customer-driven, and results-focused organization.

#### **Development of FSA Strategic Plan, FY 04-08**



# Building a Results-Oriented Agency

Mission **Outcome Goals** Strategy Program Alignment **Budget Alignment** 

### As Proposed for New Strategic Plan

#### Vision:

A market oriented, economically viable and environmentally sound American agriculture sector delivering an abundant, safe, and affordable food and fiber supply while sustaining quality rural communities.

#### Mission:

To equitably serve all farmers, ranchers, and agricultural partners through the delivery of effective and efficient agricultural programs.





#### Farm Service Agency

Improve the Viability and Productivity of Farms and Ranches

Ensure
Management
Excellence for All

Conserve Natural
Resources and
Enhance the
Environment

Provide a Stable and Affordable Supply of Food and Fiber

### FSA Effective Partnerships

- Other Federal agencies
  - NRCS, EPA, and FWS
  - FNS
  - -RMA

- State and Local Governments
  - NASDA
    - Conservation Reserve Enhancement Program
    - Catfish Assistance Program
    - Outreach

### **Transformation Challenges Require:**

- Thinking differently
- Redesigning the way we do business
- Technology
- Instituting major cultural change
- Continued commitment and support from all levels
- Reengineering human capital
- Well-coordinated and integrated change-management plans
- Communications and training plans.

### **How to Get Involved!**

■ Visit Web site (goes live shortly)

■ Send comments/questions to yourFSAcomments@wdc.usda.gov or call Strategic Planning Staff at 202-418-9064.

■ Draft Strategic Plan expected out for public comment late April.

